

Dear Families,

This package is to give you notice that our **CBE Homeschool Entrepreneur's Fair** will take place on **Friday, May 10th from 10:00 a.m. to 12:30 p.m.** All students connected to CBE Home Education and wishing to participate will submit a Business Plan to Ms. Rowlandson before April 18th – attached below.

This is a fantastic project to include within your Homeschool Learning Plan and to help students understand outcomes related to topics such as: Economics, Business and business Ethics, Environmental Impact of Consumerism, Marketing, Entrepreneurial Spirit, Customer Service, Financial Planning and Saving and many more!

If your child has participated in a Fair like this in the past and is wanting a more challenging task, you might consider enriching the experience by adding a twist to the project for this year. Some enrichment ideas might include: 1) The product is completely compostable after use 2) The product is the answer to a common complex problem faced by Calgarians 3) The product will make our community kinder 4) The Product is made from recyclables 5) The product uses a technology that is new to the student

There will be **OPTIONAL workshops** on various topics offered in ROOM 6 (the Old Computer Lab – Jr High Wing) from 9:00-9:28 a.m. on the following dates:

April 8th to the 11th (Monday, Tuesday, Wednesday, Thursday)

Topic One: Business Plan Submission! Bring your Business Plan to Ms. Rowlandson for Review and Approval.

April 16/17 (Tuesday and Wednesday)

Topic Two: Bring a prototype! Have your Peers “test” your idea and offer you feedback.

April 23/24 (Tuesday and Wednesday)

Topic Three: Marketing and Advertising! Learning about Posters, PA Announcements at school, personal invites to friends, family and neighbours.

April 30/May 1 (Tuesday and Wednesday)

Topic Four: Your Display Table and Chatting with Customers on the Day of the Fair!

May 9th and 10th (Thursday and Friday) – Set-Up Thursday from 3:15-4:00 p.m. and/or Friday morning 9:30 a.m. – 10:00 am. The Fair runs from 10:00 a.m. to 12:30 p.m.

FAQ's:

1. How much does it cost to book a table and how do I register?

It is free to book a table. To register for this event, complete the Business Plan below and submit it to Ms. Rowlandson.

2. Do students donate funds back to the school?

No. Students take their profits home with them.

3. Is there a website with more information about students as entrepreneurs?

Yes! If you do a simple google search, you will find a lot! Here are some sites used by teachers - none of which are endorsed by CBE.

<https://www.moneyprodigy.com/entrepreneur-lesson-plans/>

https://www.socialstudies.org/system/files/publications/articles/yl_220308.pdf

<https://www.uschamber.com/co/start/strategy/business-resources-for-young-entrepreneurs>

<https://bizkids.com/about/>

https://www.scholastic.com/sharktank/index.html#sharktank_resources

4. Can my child bring food/drinks/condiments to sell (Homemade muffins, cupcakes, candy, jam, etc)? Yes. Food/Drink must be okay to sit at room temperature and all ingredients must be clearly labelled. No Nuts please as we are a nut safe school.

5. Can my child sell living creatures? No.

6. Can my child sell plants? Yes.

7. Can my child sell a service like hair styling, nail art, face painting, make-up, advice, etc. Yes.

8. Can my child sell a “play a game with me” service? Yes – Table hockey, UNO, Chess, Velcro darts, etc. No to any kind of gambling, lottery, raffles or draws for prizes.

9. Can my child make things like clothes, stuffed animals, cards, art, structures, mittens, toques, jewelry, clay, weaving, knitting? Yes!

10. Can my child put together kits with instructions? How to make paper airplanes, origami, crochet, soup mixes, lego structures, etc? Yes!

CBE Home Education Entrepreneurial Fair

Business Plan Submission

Business Plan Submission – Please submit this form to Ms. Rowlandson in hard copy or via email at CEROWLANDSON@cbe.ab.ca with subject line: Entrepreneurial Fair. This form must be submitted by April 12th. We understand that not all of these questions might have answers quite yet and you are welcome to create your own FORM/TEMPLATE/PLAN if the one below does not work for you. ☺

1. Student first and last name?
2. Are you partnering with someone? Who?
3. Your grade?
4. Do you attend Windsor Park classes? If yes, What days do you attend? Mon/Tues or Weds/Thurs
5. Are you selling a product or service?
6. Describe the product or service you will sell?
7. Please complete the chart below... Feel free to do this work on a different page/different format.

What is Required for 100 cups of lemonade?	Approximate Cost of all items?	Quantity Needed of all items?	Total Cost of all items?	Price of a glass of Lemonade?	Profit for selling 100 cups of lemonade?
Example: 1. Lemons 2. Sugar 3. Cups	\$1.00 each \$5.00 lb \$10.00	10 lemons 1 lb sugar 100 cups	\$10.00 \$5.00 \$10.00	25 cents cost \$1.00 to the customer	\$75.00

8. How much of your product are you bringing? Number of items or pieces?
9. Do you need a power outlet? Do you prefer the gym or a classroom (quieter)?
10. What is the name of your company?
11. Will you be advertising with posters, school announcements, both? (Circle your choice)
12. Will you be attending the workshops offered at Windsor Park School?